



OHA Solutions Executive Search Team

OHA Solutions A Resource for Success

As a result of hospitals' distinct needs, the Ohio Hospital Association has created OHA Solutions, a membership resource that brings the perspective of possibility to solving issues facing Ohio Hospitals.

OHA Solutions has assembled an Executive Search team to assist Ohio's hospitals with the recruitment process when looking to fill senior management positions.

The Ohio Hospital Association represents hospitals and that relationship will exist long after the successful completion of the search. OHA Solutions will approach this assignment from the perspective of maintaining a long-term relationship and with a special understanding and sensitivity to your needs.

OHA Solutions' services are comprehensive and include assisting the hospital in defining principal responsibilities of the position based on the culture and operating philosophies of the institution.

Additionally, because of the OHA's ongoing relationship with your institution, the service also includes a six and 12-month follow-up to assure both the selection committee and the new executive are satisfied with their respective decisions.

OHA Solutions would welcome an opportunity to discuss our approach with you and members of your hospital selection committee.

The OHA Solutions Process

- Development of ideal candidate profile
- Identification of "Conditions for Success"
- Hospital staff interviews
- Candidate interviews and evaluations
- Reference and background checks
- Candidate presentations to selection committee
- Partnership throughout the process
- Follow up after successful placement

To further differentiate OHA Solutions from other search services, the fee is based on 34% of the successful applicant's compensation. Furthermore, the search is backed by OHA Solutions satisfaction guarantee.

The OHA Solutions Advantage

- A long-term vested interest in a successful outcome
- Historical relationship with your hospital
- Comprehensive knowledge of the healthcare environment in Ohio
- Six and 12-month follow-up
- Commitment to your success
- A 100 % guarantee of satisfaction

If your hospital is interested, please contact Jim Castle, President and CEO, Ohio Hospital Association, 614-221-7614.